

**Report to:** STRATEGIC COMMISSIONING BOARD

**Date:** 24 April 2019

**Officer of Strategic Commissioning Board** Jessica Williams, Interim Director of Commissioning

**Subject:** GM RE PROCUREMENT OF LEVEL 3 WEIGHT MANAGEMENT SERVICE

**Report Summary:** NHS Tameside and Glossop CCG has been one of the associates to the Level 3 Weight Management led by Salford CCG since 2013. NICE guidance requires this service provision before referring into Level 4 Bariatric surgery. The current contract is due to come to an end in March 2019 and a procurement exercise has been undertaken on behalf of Manchester City Council; NHS Bury Clinical Commissioning Group (CCG); NHS Salford CCG; NHS Stockport CCG and NHS Tameside & Glossop CCG.

The specification for the new service remains fundamentally the same but has a stronger focus on achieving and maintaining weight loss within its outcomes. The eligibility for the service for Tameside and Glossop patients remains the same and the service will continue to integrate with other services within Tameside and Glossop and Salford Royal. The annual budget at £241k is the same as with the previous contract with around 244 people a year anticipated to receive support.

**Recommendations:** The Strategic Commissioning Board is asked to note the content of this report, and approve the award of the contract as set out in the evaluation Report.

**Financial Implications:**  
(Authorised by the statutory Section 151 Officer & Chief Finance Officer)

ICF Budget	S 75 £'000	Aligned £'000	In Collab £'000	Total £'000
CCG	241	-	-	241
<b>Total</b>	<b>241</b>	<b>-</b>	<b>-</b>	<b>241</b>

<b>Section 75 - £'000 Strategic Commissioning Board</b>	A recurrent budget of £241k is in place for the tier 3 weight management service
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**Value For Money Implications – e.g. Savings Deliverable, Expenditure Avoidance, Benchmark Comparison**  
This proposal is cost neutral against the tier 3 budget. Though it should be noted that while the recurrent budget is £241k, actual spend in 2018/19 is expected to be closer to £200k based on actual usage.

While the new tier 3 service will be no more expensive than the existing service, the new service has the potential to reduce spend on bariatric surgery and other conditions, resulting in an indirect benefit to the overall financial position.

**Legal Implications:**  
(Authorised by the Borough Solicitor)

This report should be dealt with in the exempt part of the agenda as it contains information relating to the financial or business affairs of particular persons, and in the current circumstances where decisions and actions have still to be made and followed in

the procurement process, maintaining the exemption outweighs the public interest in disclosing the information contained within.

The procurement process must comply with the Council's Procurement Standing Orders or a waiver where lawful provided for any alternative action.

**How do proposals align with Health & Wellbeing Strategy?**

The proposals align with the Developing Well, Living Well and Working Well programmes for action.

**How do proposals align with Locality Plan?**

The proposals are consistent with the Healthy Lives (prevention) strand of the Locality Plan.

**How do proposals align with the Commissioning Strategy?**

The service contributes to the Commissioning Strategy by:

- Commission for the 'whole person';
- Create a proactive and holistic population health system.

**Recommendations / views of the Health and Care Advisory Group:**

This is the award of a contract following procurement and as it is 'commercial in confidence' would not be taken to HCAG.

**Public and Patient Implications:**

This service is a prerequisite for those obese patients who require bariatric surgery. It enables access to weight management services locally for patients.

**Quality Implications:**

The procurement included evaluation in accordance with the approved and published evaluation process, which was designed to select the most economically advantageous Bid, judged to offer the optimum combination of Service Delivery, Clinical Governance & Quality, Mobilisation, Exit and Capacity, Social Value and Finance within the affordability parameters.

**How do the proposals help to reduce health inequalities?**

Reduce local variation and improve service design, delivery and patient experience to improve access to services. The location and access routes for the service will take into account the needs of all our population and will focus on reducing health inequalities.

**What are the Equality and Diversity implications?**

The proposal will not affect protected characteristic group(s) within the Equality Act.

**What are the safeguarding implications?**

Safeguarding is central to the service provision.

**What are the Information Governance implications? Has a privacy impact assessment been conducted?**

The necessary protocols for the safe transfer and keeping of confidential information are maintained at all times by both purchaser and provider.

**Risk Management:**

There are no anticipated financial risks and the CCG will continue to work closely with the provider to manage and minimise any risk of provider failure consistent with the provider's contingency plan.

**Access to Information :**

The background papers relating to this report can be inspected by contacting Elaine Richardson.



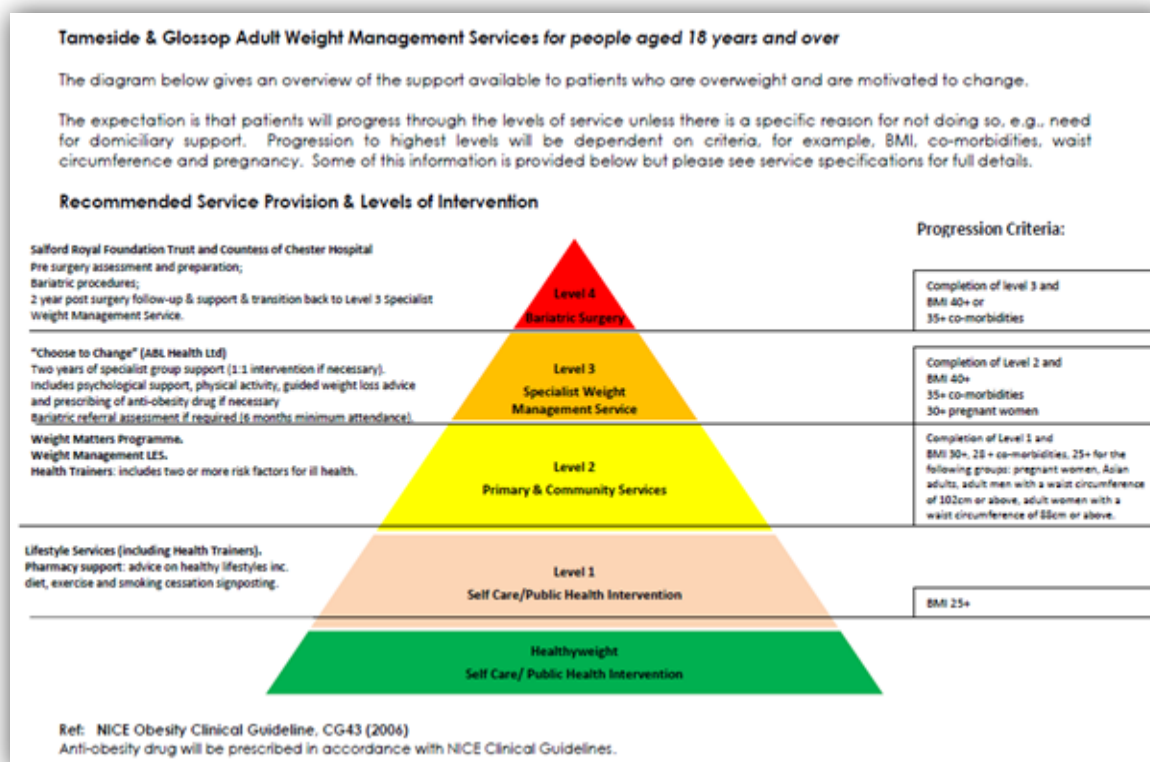
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## 1. BACKGROUND

- 1.1 In March 2013 Tameside and Glossop Planning, Implementation and Quality Committee recommended that the CCG join as an associate to an existing Level 3 Specialist Weight Management service and this was approved by the Governing Body in April 2013. NHS Tameside and Glossop CCG has been part of a Greater Manchester arrangement for a Level 3 Specialist Adult Weight Matters Service ever since.
- 1.2 The requirement for a service is mandated as part of the Level 4 specialist weight management (bariatric surgery) pathway.
- 1.3 Tameside and Glossop is an associate to a contract held by NHS Salford CCG as the lead commissioner and three other associates namely, Manchester City Council, NHS Bury CCG and NHS Oldham CCG.
- 1.4 The Level 3 service aligned with the existing Locality Level 1 and 2 services and provided the gateway to Level 4 which was at that time commissioned by NHSE.



- 1.5 Commissioning responsibility for Level 4 specialist weight management (bariatric surgery) transferred from NHS England Specialist Commissioning to CCGs, with NHS Salford being the GM lead for a regional procurement. The regional tender process was halted at the end of December 2016 due to a lack of competition and no bids being received at national tariff. It was agreed regionally that Salford Royal would be the bariatric surgery provider for Greater Manchester and has been commissioned by CCGs since April 2017.
- 1.6 As part of the transfer of Level 4 commissioning a Greater Manchester steering group was established involving all CCGs and Local Authority representative to review weight management services across GM to ensure services are equitable and reduce any variation across GM.
- 1.7 The existing contract for Level 3 Specialist Weight Management ends in March 2019 and Salford CCG has led the procurement for a replacement on behalf of City of Manchester

Council, NHS Bury Clinical CCG, NHS Stockport CCG and NHS Tameside & Glossop CCG.

- 1.8 The procurement was a national exercise for a Level 3 (non-surgical) Specialist Adult Weight Management Service to provide a co-ordinated and integrated Level 3 Specialist Weight Management for adults with BMI of 35 kg/m<sup>2</sup> and higher. The contract will be for duration of 3 years with the option to extend for up to a further 2 years.
- 1.9 The specification for the new service remains fundamentally the same but has a stronger focus on achieving and maintaining weight loss within its outcomes. The eligibility for the service for Tameside and Glossop patients remains the same and the service will continue to integrate with other services within Tameside and Glossop and Salford Royal.
- 1.10 The new service will support the Living Well priorities enabling more people to choose healthier lifestyles which will reduce their risk of developing other conditions such as diabetes and coronary heart disease as well as reducing the number of people who go on to require Bariatric surgery. The procurement process specifically looked for evidence of use of a range interventions including use of digital technology and community service locations as these should support people to fully engage and achieve weight loss. There was also consideration of how providers would adopt a family-wide approach which will support the Starting Well priorities promoting healthier eating habits across the whole family. Increasing the number of people in Tameside and Glossop who have a healthier lifestyle will improve Healthy Life Expectancy and reduce the cost of ill health both for individuals and the Health and Social Care system.

## **2. BUDGET**

- 2.1 The budget for the contract at £241k per annum remains the same as the previous contract; however, a non-recurrent QIPP was applied in 2018/19 due to availability of the service within Tameside and Glossop under the previous provider which impacted on activity. It is anticipated that around 244 people a year will receive support through the new contract.

## **3. RECOMMENDATION**

- 3.1 As set out on the front of the report.